



Annual Report 2018

CHUBB®

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Annual Report 2018

Chubb Insurance Singapore Limited (Incorporated in Singapore)

Directors' Statement

For the financial year ended 31 December 2018

The directors present their statement to the shareholder together with the audited financial statements of the Company for the financial year ended 31 December 2018 and the balance sheet of the Company as at 31 December 2018.

In the opinion of the directors,

- (a) the balance sheet and the financial statements as set out on pages 8 to 49 are drawn up so as to give a true and fair view of the financial position of the Company as at 31 December 2018 and the financial performance, changes in equity and cash flows of the Company for the financial year then ended; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

Directors

The directors of the Company in office at the date of this statement are as follows:

- Koh Choon Hui
- Olivier Bouchard
- Scott Leslie Simpson

Arrangements to enable directors to acquire shares and debentures

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object was to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

Directors' Statement

For the financial year ended 31 December 2018

Directors' interests in shares or debentures

According to the register of directors' shareholdings, none of the directors holding office at the end of the financial year had any interest in the shares in, or debentures of, the Company or its related corporations, except as follows:

| | Holdings registered in the name of director or nominee | |
|---|--|--|
| | At 31.12.2018 | At 1.1.2018 or date of appointment, if later |
| Chubb Limited, ultimate holding corporation | | |
| <u>Restricted stock award¹</u> Olivier Bouchard Scott Leslie Simpson | 2,795 545 | 2,390 902 |
| <u>Restricted stock options¹</u> Olivier Bouchard Scott Leslie Simpson | 5,561 799 | 4,212 799 |
| <u>Common shares at par value CHF24.15 each</u> Olivier Bouchard Scott Leslie Simpson | 2,917 511 | 2,126 154 |

¹ This refers to restricted stock award and stock options granted by Chubb Limited (incorporated in Switzerland) under the Group's 2004 Long-Term Incentive Plans.

Share options

There were no options granted during the financial year to subscribe for unissued shares of the Company.

No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company.


There were no unissued shares of the Company under option at the end of the financial year.

Independent auditor

The independent auditor, PricewaterhouseCoopers LLP, has expressed its willingness to accept re-appointment.

On behalf of the directors



Scott Leslie Simpson
Director

Olivier Bouchard
Director

30 April 2019

Independent Auditor's Report To The Shareholder Of Chubb Insurance Singapore Limited

Report on the Audit of the Financial Statements

Our Opinion

In our opinion, the accompanying financial statements of Chubb Insurance Singapore Limited (the "Company") are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the financial position of the Company as at 31 December 2018 and of the financial performance, changes in equity and cash flows of the Company for the financial year ended on that date.

What we have audited

The financial statements of the Company comprise:

- the statement of comprehensive income for the financial year 31 December 2018;
- the balance sheet as at 31 December 2018;
- the statement of changes in equity for the financial year then ended;
- the statement of cash flows for the financial year then ended; and
- the notes to the financial statements, including a summary of significant accounting policies.

Basis for Opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code.

Other information

Management is responsible for the other information. The other information comprises the "Directors' Statement" on pages 3 to 4 but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Independent Auditor's Report To The Shareholder Of Chubb Insurance Singapore Limited

Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Independent Auditor's Report To The Shareholder Of Chubb Insurance Singapore Limited

Report on Other Legal and Regulatory Requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company have been properly kept in accordance with the provisions of the Act.



PricewaterhouseCoopers LLP
Public Accountants and Chartered Accountants
Singapore, 30 April 2019

Statement Of Comprehensive Income

For the financial year ended 31 December 2018

| | Notes | 2018 | 2017 |
|---|-------|----------------------|---------------|
| | | \$ | \$ |
| Insurance premium revenue | | 285,327,489 | 262,490,392 |
| Insurance premium ceded to reinsurers | | (167,536,503) | (166,508,369) |
| Net insurance premium revenue | 3 | 117,790,986 | 95,982,023 |
| Fee income from insurance contracts | | 48,937,852 | 43,895,172 |
| Investment income - Net | 4 | 5,582,216 | 4,935,922 |
| Other operating income | 5 | 4,269,371 | 3,964,202 |
| Income | | 176,580,425 | 148,777,319 |
| Other gains/(losses) – currency exchange | | 694,251 | (5,706,878) |
| Insurance claims and loss adjustment expenses | | (52,240,104) | (178,556,279) |
| Insurance claims and loss adjustment expenses recovered from reinsurers | | 22,593,460 | 156,899,422 |
| Net insurance claims | 6 | (29,646,644) | (21,656,857) |
| Expenses for acquisition of insurance contracts | | (61,991,219) | (50,071,919) |
| Expenses for asset management services received | | (237,595) | (363,295) |
| Operating expenses: | | | |
| – Employee benefits | 7 | (32,630,795) | (26,325,704) |
| – Depreciation expense | 11 | (1,086,101) | (987,473) |
| – Amortisation of intangible assets | 10 | (1,755,540) | - |
| – Other operating expenses | 8 | (50,054,923) | (34,361,720) |
| | | (85,527,359) | (61,674,897) |
| Expenses | | (177,402,817) | (133,766,968) |
| (Loss)/profit before income tax | | (128,141) | 9,303,473 |
| Income tax expense | 9(a) | (3,131,815) | (2,226,032) |
| Net (loss)/profit | | (3,259,956) | 7,077,441 |
| Other comprehensive income: | | | |
| Items that may be reclassified subsequently to profit or loss: | | | |
| Financial assets, available-for-sale: | | | |
| – Fair value (losses)/gains during the financial year | 19 | (1,087,304) | 890,223 |
| – Fair value gains/(losses) transferred to profit or loss on disposal | 19 | 106,239 | (47,153) |
| Income tax credit/(expense) on fair value changes | 19 | 164,433 | (135,324) |
| Other comprehensive (losses)/income, net of tax | | (816,632) | 707,746 |
| Total comprehensive (losses)/income | | (4,076,588) | 7,785,187 |

The accompanying notes form an integral part of these financial statements.

Balance Sheet

As at 31 December 2018

| | | 2018 | 2017 |
|---|-------|-------------|-------------|
| | Notes | \$ | \$ |
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 15 | 28,986,943 | 142,937,651 |
| Financial assets, available-for-sale | 12 | 299,656,105 | 257,442,877 |
| Insurance receivables and other receivables | 13 | 119,920,473 | 89,775,404 |
| Reinsurance assets | 14 | 147,197,723 | 132,556,829 |
| | | 595,761,244 | 622,712,761 |
| Non-current assets | | | |
| Intangible asset | 10 | 95,884,460 | 14,640,000 |
| Property, plant and equipment | 11 | 6,281,332 | 5,756,024 |
| Reinsurance assets | 14 | 76,241,781 | 131,099,256 |
| | | 178,407,573 | 151,495,280 |
| Total assets | | 774,168,817 | 774,208,041 |
| Liabilities | | | |
| Current liabilities | | | |
| Insurance liabilities | 14 | 255,498,535 | 223,787,307 |
| Insurance payables and other payables | 16 | 118,591,365 | 83,387,332 |
| Current income tax liabilities | 9(b) | 3,823,528 | 2,922,013 |
| | | 377,913,428 | 310,096,652 |
| Non-current liabilities | | | |
| Insurance liabilities | 14 | 134,061,616 | 191,606,422 |
| Deferred income tax liabilities | 17 | 337,090 | 571,696 |
| | | 134,398,706 | 192,178,118 |
| Total liabilities | | 512,312,134 | 502,274,770 |
| Net Assets | | 261,856,683 | 271,933,271 |
| Equity | | | |
| Share capital | 18 | 212,788,000 | 95,000,000 |
| Other reserve | 18 | - | 117,788,000 |
| Fair value reserve | 19 | (1,926,057) | (1,109,425) |
| Retained profits | | 50,994,740 | 60,254,696 |
| Total Equity | | 261,856,683 | 271,933,271 |

The accompanying notes form an integral part of these financial statements.

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Statement Of Changes In Equity

For the financial year ended 31 December 2018

| | | Share capital | Other reserve | Fair value reserve | Retained profits | Total Equity |
|--|-------|--------------------|--------------------|--------------------|-------------------|--------------------|
| | Notes | \$ | \$ | \$ | \$ | \$ |
| 2018 | | | | | | |
| Beginning of financial year | | 95,000,000 | 117,788,000 | (1,109,425) | 60,254,696 | 271,933,271 |
| Issuance of shares | 18(a) | 117,788,000 | (117,788,000) | - | - | - |
| Share based remuneration | 18(b) | - | - | - | - | - |
| Total comprehensive loss | | - | - | (816,632) | (3,259,956) | (4,076,588) |
| Dividend | | - | - | - | (6,000,000) | (6,000,000) |
| End of financial year | | 212,788,000 | - | (1,926,057) | 50,994,740 | 261,856,683 |
| 2017 | | | | | | |
| Beginning of financial year | | 95,000,000 | - | (1,817,171) | 53,177,255 | 146,360,084 |
| Advance monies received for share issuance | 18 | - | 117,788,000 | - | - | 117,788,000 |
| Share based remuneration | 18(b) | - | - | - | - | - |
| Total comprehensive income | | - | - | 707,746 | 7,707,441 | 7,785,187 |
| End of financial year | | 95,000,000 | 117,788,000 | (1,109,425) | 60,254,696 | 271,933,271 |

The accompanying notes form an integral part of these financial statements.

Statement Of Cash Flows

For the financial year ended 31 December 2018

| | | 2018 | 2017 |
|--|-------|----------------|---------------|
| | Notes | \$ | \$ |
| Cash flows from operating activities | | | |
| Net (loss)/profit | | (3,259,956) | 7,077,441 |
| Adjustments for: | | | |
| Income tax expense | | 3,131,815 | 2,226,032 |
| Depreciation expense | | 1,086,101 | 987,473 |
| Amortisation expense | | 1,755,540 | - |
| Net loss on sale of property, plant and equipment | | - | 4,724 |
| Net loss/(gain) on sale of available-for-sale financial assets | | 106,239 | (47,153) |
| Unrealised foreign exchange (gains)/loss, net | | (1,398,748) | 4,977,104 |
| Interest income | | (5,688,455) | (4,888,769) |
| Operating cash flow before working capital changes | | (4,267,464) | 10,336,852 |
| Change in working capital: | | | |
| Insurance receivables and other receivables | | (29,959,283) | 19,667,115 |
| Insurance payables and other payables | | 35,204,033 | (2,401,027) |
| Net insurance liabilities | | 14,383,003 | (12,831,253) |
| Cash generated from operations | | 15,360,289 | 14,771,687 |
| Income tax paid - net | 9(b) | (2,194,445) | (3,690,098) |
| Net cash provided by operating activities | | 13,165,844 | 11,081,589 |
| Cash flows from investing activities | | | |
| Purchases of property, plant and equipment | | (1,611,409) | (598,839) |
| Proceeds from disposal of property, plant and equipment | | - | - |
| Purchases of investments | | (128,492,767) | (157,580,715) |
| Proceeds from sale of investments | | 85,796,356 | 157,077,017 |
| Intangible assets acquired | | (83,000,000) | (14,640,000) |
| Interest received | | 6,191,268 | 5,806,699 |
| Net cash used in investing activities | | (121,116,552) | (9,935,838) |
| Cash flows from financing activities | | | |
| Dividends paid to shareholder of the Company | | (6,000,000) | - |
| Advance monies received for share issuance | 18 | - | 117,788,000 |
| Net cash generated from financing activities | | (6,000,000) | 117,788,000 |
| Net (decrease)/increase in cash and cash equivalents held | | (113,950, 708) | 118,933,751 |
| Cash and cash equivalents at beginning of financial year | 15 | 142,937,651 | 24,003,900 |
| Cash and cash equivalents at end of financial year | 15 | 28,986,943 | 142,937,651 |

The accompanying notes form an integral part of these financial statements.

Notes To The Financial Statements

For the financial year ended 31 December 2018

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

1. General information

Chubb Insurance Singapore Limited (the "Company") is incorporated and domiciled in Singapore. The address of its registered office is 138 Market Street, #11-01 CapitaGreen, Singapore 048946.

The Company is licensed under the Insurance Act, Chapter 142 as a direct general insurer.

The principal activity of the Company consists of underwriting of general insurance including reinsurance of all classes of risks.

2. Significant accounting policies

(a) Basis of preparation

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards ("FRS"). The financial statements have been prepared under the historical cost convention, except as disclosed in the accounting policies below.

The preparation of these financial statements in conformity with FRS requires management to exercise its judgement in the process of applying the Company's accounting policies. It also requires the use of certain critical accounting estimates and assumptions. The area involving a higher degree of judgement or complexity, or area where estimates and assumptions are significant to the financial statements is the estimation of ultimate liability arising from claims made under insurance contracts, disclosed in Note 14.

Interpretations and amendments to published standards effective in 2018

On 1 January 2018, the Company adopted the new or amended FRS and Interpretations to FRS ("INT FRS") that are mandatory for application from that date. Changes to the Company's accounting policies have been made as required, in accordance with the transitional provisions in the respective FRS and INT FRS.

The adoption of these new or amended FRS and INT FRS did not result in substantial changes to the Company's accounting policies and had no material effect on the amounts reported for the current or prior financial years.

(b) Revenue recognition

Premiums on insurance contracts are recognised as written, at the time of inception of the policies.

Gross written premium is shown before movement in unearned premium provision and deduction of commission and is net of taxes or duties levied on premium.

Fee income from insurance contracts relates to income earned in acquiring new and/or renewing existing reinsurance contracts and certain insurance contracts and is recognised as revenue over the period in which the related services are performed.

Interest income is recognised using the effective interest method.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(c) Intangible assets

Distribution rights

Distribution rights acquired are initially recognised at cost and subsequently carried at cost less accumulated amortisation and accumulated impairment losses (Note 2(e)). These costs are amortised to profit or loss using the discounted cashflow approach over the estimated useful lives of 20 years.

(d) Property, plant and equipment

Property, plant and equipment are initially recognised at cost and subsequently carried at cost less accumulated depreciation and accumulated impairment losses (Note 2(e)).

The cost of an item of property, plant and equipment initially recognised includes its purchase price and any cost that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. The projected cost of dismantlement, removal or restoration is recognised as part of the cost of property, plant and equipment if such obligation is incurred as a consequence of acquiring or using the asset.

Depreciation is calculated using the straight line basis to allocate their depreciable amounts over their estimated useful lives as follows:

| | |
|------------------------|---------------|
| Leasehold improvements | 10% - 33 1/3% |
| Office equipment | 10% - 20% |
| Furniture and fittings | 10% - 33 1/3% |
| Computer equipment | 20% - 33 1/3% |

Except where the assets are less than \$1,000 in value. Assets less than \$1,000 in value are expensed to profit or loss in the month of acquisition. Work-in-progress assets are not depreciated.

The residual values, estimated useful lives and depreciation method of property, plant and equipment are reviewed, and adjusted as appropriate, at each balance sheet date. The effects of any revision are recognised in profit or loss when the changes arise.

Subsequent expenditure relating to property, plant and equipment that has already been recognised is added to the carrying amount of the asset only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be reliably measured. All other repairs and maintenance expenses are recognised in profit or loss when incurred.

On disposal of an item of property, plant and equipment, the difference between the disposal proceeds and its carrying amount is recognised in profit or loss.

(e) Impairment of non-financial assets

Property, plant and equipment and intangible assets are tested for impairment whenever there is any objective evidence or indication that these assets may be impaired.

For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value in use) is determined on an individual asset basis unless the asset does not generate cash inflows that are largely independent of those from other assets. If this is the case, the recoverable amount is determined for the cash-generating unit ("CGU") to which the asset belongs.

If the recoverable amount of the asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount. The difference between the carrying amount and the recoverable amount is recognised as an impairment loss in profit or loss.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(e) Impairment of non-financial assets (continued)

An impairment loss of an asset is reversed if, and only if, there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. The carrying amount of this asset is increased to its revised recoverable amount, provided that this amount does not exceed the carrying amount that would have been determined (net of any accumulated depreciation) had no impairment loss been recognised for the asset in prior years. A reversal of impairment loss for an asset is recognised in profit or loss.

(f) Financial assets

(1) Classification

The Company classifies its financial assets in the following categories: loans and receivables and available-for-sale. The classification depends on the nature of the asset and the purpose for which the assets were acquired. Management determines the classification of its financial assets at initial recognition.

(i) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are presented as current assets, except for those expected to be realised later than 12 months after the balance sheet date which are presented as non-current assets. Receivables arising from insurance contracts and other receivables are classified in this category. Insurance receivables comprise of amounts due from insured, agents, brokers and reinsurers.

(ii) *Financial assets, available-for-sale*

Financial assets, available-for-sale, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are presented as current assets unless the investment matures or management intends to dispose of the assets more than 12 months after the balance sheet date.

(2) Recognition and derecognition

Purchases and sales of investments are recognised on trade-date - the date on which the Company commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

On disposal of a financial asset, the difference between the carrying amount and the sale proceeds is recognised in profit or loss. Any amount in the fair value reserve relating to that asset is reclassified to profit or loss.

(3) Initial measurement

Financial assets are initially recognised at fair value plus transaction costs.

(4) Subsequent measurement

Loans and receivables are subsequently carried at amortised cost using the effective interest method. Financial assets, available-for-sale are subsequently carried at fair value.

Interest and dividend income on financial assets, available-for-sale, are recognised separately in profit or loss.

Changes in the fair value of available-for-sale debt securities (i.e. monetary items) denominated in foreign currencies are analysed into currency translation differences on the amortised cost of the securities and other changes; the currency translation differences are recognised in profit or loss and the other changes are recognised in the fair value reserve.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(f) Financial assets (continued)

(5) Impairment

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired and recognises an allowance for impairment when such evidence exist.

(i) *Loans and receivables*

Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy and default or significant delay in payments are evidence that these financial assets are impaired.

The carrying amount of these assets is reduced through the use of an impairment allowance account which is calculated as the difference between the carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. When the asset becomes uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are recognised against the same line item in profit or loss.

The allowance for impairment loss account is reduced through profit or loss in a subsequent period when the amount of impairment loss decreases and the related decrease can be objectively measured. The carrying amount of the assets previously impaired is increased to the extent that the new carrying amount does not exceed the amortised cost had no impairment been recognised in prior periods.

(ii) *Financial assets, available-for-sale*

In addition to the objective evidence of impairment described in Note 2 (f)(5)(i), a significant or prolonged decline in the fair value of the security below its cost and the disappearance of an active trading market for the security are objective evidence that the available-for-sale financial asset is impaired.

If any evidence of impairment exists, the cumulative loss that was recognised in the fair value reserve is reclassified to profit or loss. The cumulative loss is measured as the difference between the acquisition cost (net of any principal repayments and amortisation) and the current fair value, less any impairment loss previously recognised as an expense.

(g) Fair value estimation

The fair values of financial instruments traded in active markets (such as exchange-traded and over-the-counter securities and derivatives) are based on quoted market prices at the balance sheet date. The quoted market prices used for financial assets are the current bid prices; the appropriate quoted market prices for financial liabilities are the current asking prices.

The fair values of financial instruments that are not traded in an active market are determined by using valuation techniques. The Company uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. When appropriate, quoted market prices or dealer quotes for similar instruments are used where appropriate. Valuation techniques, such as discounted cash flow analyses, are also used to determine the fair values of the financial instruments.

The fair values of current financial assets and liabilities carried at amortised cost approximate their carrying amounts.

(h) Insurance and other payables

Insurance and other payables are initially measured at fair value and subsequently measured at amortised cost, using the effective interest method.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(i) Insurance

The Company issues contracts that transfer insurance risk.

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. As a general guideline, the Company defines significant insurance risk as the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

Insurance contracts are classified depending on the coverage and the terms and conditions.

Casualty insurance contracts protect the Company's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers' liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Professional and Directors and Officers insurance contracts mainly indemnify the Company's customers against the legal liability as well as liability as a result of a breach of duty owed in a professional capacity in connection with the customer's business, such as negligence, misrepresentation and loss of personal data.

Marine cargo and hull insurance contracts protect the Company's customers from the financial losses resulting from marine transportation and transit which can have a drastic impact to their business.

Accident and health insurance contracts protect the Company's customers from the consequences of events such as hospitalisation, total permanent disability or death arising from accident or sickness or diagnosis for dreaded diseases. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of the economic loss suffered by the policyholder. There are no maturity or surrender benefits.

Political risk insurance contracts protect the Company's customers against financial losses caused by government action or political force majeure in respect of loans (export and pre-export finance), or sales, purchases or service contracts.

Credit insurance contracts protect the lenders involved in highly structured and/or secured trade transactions against default by a borrower/obligor due to either a political or credit event or protect exporters, contractors and sponsors against the calling of on-demand guarantees.

Return of Premiums Products Plans are contracts where all or part of the premium received will be refunded after a specified number of years if the policy criteria for refund are met. The ultimate outcome of this can only be determined upon the expiry of the policies under the Plan and a provision for premium refundable for this class of policies is calculated by the in-house actuary. The best estimate of provision for premiums refund is deducted from gross written premium.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(j) Reinsurance contracts held

Contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company and that meet the classification requirements for insurance contracts are classified as reinsurance contracts held. Contracts that do not meet these classification requirements are classified as financial assets. Insurance contracts entered into by the Company under which the contract holder is another insurer (inward reinsurance) are included with insurance contracts.

The benefits to which the Company is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers (insurance receivables and other receivables), as well as longer term receivables (classified as reinsurance assets) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised when due.

The Company assesses its reinsurance assets for impairment on a quarterly basis. If there is objective evidence that the reinsurance asset is impaired, the Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment losses in profit or loss. The Company gathers objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held as loans and receivables. The impairment loss is also calculated following the same method used for these financial assets. These processes are described in Note 2(f).

(k) Insurance liabilities

(i) *Unearned premium reserve/deferred acquisition cost*

The portion of premium received on in-force contract that relate to unexpired risks at the balance sheet date is reported as unearned premium reserve.

Unearned premium reserve is calculated using the 1/365th method, except for direct marketing business which is calculated using the 1/24th method, on gross premiums written less return premiums, premiums on reinsurance and deferred acquisition costs.

Commission and other acquisition costs that vary with and are related to securing new contracts and renewing existing contracts are netted off against unearned premium provision. All other costs are recognised as expenses when incurred.

Commission income and commission expense are deferred and subsequently amortised over the life of the policies as the premiums are ceded or earned.

Unearned premium provision also includes premium deficiency provisions which are derived using actuarial methods on the Company's loss statistics.

(ii) *Outstanding claims reserves*

Outstanding claims reserves are estimates of claims which have been incurred and reported to the Company and estimates of losses which have occurred, but not yet reported to the Company. Provision made for claims incurred but not reported (IBNR) is based on the amount calculated and determined by an Appointed Actuary as at the balance sheet date. Any deficiency is immediately charged to profit or loss.

In line with Section 37(1) (b) of the Insurance Act, an actuarial investigation is made on the claims liabilities and a provision for adverse deviation at a minimum 75% level of confidence is included in the loss reserves.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(l) Liability adequacy test

At the balance sheet date, liability adequacy tests are performed to ensure the adequacy of the contract liabilities net of related deferred acquisition costs. In performing these tests, current best estimates of future contractual cashflows and claims handling and administration expenses are used. Any deficiency is immediately charged to profit or loss.

(m) Operating leases

Leases of assets in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating lease. Payments made under operating leases (net of any incentives received from the lessors) are recognised in profit or loss on a straight-line basis over the period of the lease.

(n) Income taxes

Current income tax for current and prior periods is recognised at the amount expected to be paid to or recovered from the tax authorities, using the tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred income tax is recognised for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements except when the deferred income tax arises from the initial recognition of an asset or liability in a transaction that affects neither accounting nor taxable profit or loss at the time of the transaction.

A deferred income tax asset is recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and tax losses can be utilised.

Deferred income tax is measured:

- (i) at the tax rates that are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted by the balance sheet date; and
- (ii) based on the tax consequence that will follow from the manner in which the Company expects, at the balance sheet date, to recover or settle the carrying amounts of its assets and liabilities.

Current and deferred income taxes are recognised as income or expense in profit or loss, except to the extent that the tax arises from a transaction which is recognised directly in equity. Deferred tax on temporary differences arising from the revaluation gains and losses on available-for-sale financial assets is charged or credited directly to equity in the same period the temporary differences arise.

(o) Provisions for other liabilities and charges

Provisions for other liabilities and charges are recognised when the Company has a legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(p) Employee benefits

(1) *Defined contribution plans*

Defined contribution plans are post-employment benefit plans under which the Company pays fixed contributions into separate entities such as the Central Provident Fund on a mandatory, contractual or voluntary basis. The Company has no further payment obligations once the contributions have been paid.

(2) *Employee leave entitlement*

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long-service leave as a result of services rendered by employees up to the balance sheet date.

(3) *Share-based compensation*

The Company's ultimate holding corporation operates several share based compensation plans as described in Note 18(b). The total amount of equity-settled transactions to be recognised over the vesting period is determined by reference to the fair value on the date of the grant. The cost of equity-settled transactions is recognised as an expense together with a corresponding increase in equity over the vesting period, and subsequently recharged by the Company's ultimate holding corporation.

(q) Currency translation

(1) *Functional and presentation currency*

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The financial statements are presented in Singapore Dollar, which is the functional currency of the Company.

(2) *Transaction and balances*

Transactions in a currency other than the functional currency ("foreign currency") are translated into the functional currency using the exchange rates at the dates of the transactions. Currency translation differences resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the closing rates at balance sheet date are recognised in profit or loss.

Changes in the fair value of monetary securities denominated in foreign currencies classified as available-for-sale are analysed into currency translation differences on the amortised cost of the securities, and other changes. Currency translation differences on the amortised cost are recognised in profit or loss, and other changes are recognised in fair value reserve within equity.

Non-monetary items measured at fair values in foreign currencies are translated using the exchange rates at the date when the fair values are determined. Currency translation differences on non-monetary items, whereby the gain or loss is recognised in profit or loss are reported as part of the fair value gain or loss in profit or loss. Currency translation differences on non-monetary items whereby the gains or losses are recognised directly in equity, such as equity investments classified as available-for-sale financial assets are included in the fair value reserve.

(r) Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents include cash on hand, cash at bank and fixed deposits with financial institutions which are subject to an insignificant risk of change in value.

Notes To The Financial Statements

For the financial year ended 31 December 2018

2. Significant accounting policies (continued)

(s) Government grants

Government grant are recognised in other operating income in profit or loss on a systematic basis over the periods in which the entity recognises as expenses the related costs for which the grants are intended to compensate.

(t) Share capital

Ordinary shares are classified as equity.

(u) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

(v) Dividend

Dividends to the Company's shareholder are recognised when the dividends are approved for payment.

3. Net insurance premium revenue

| | 2018 | 2017 |
|---|--------------------|-------------------|
| | \$ | \$ |
| Insurance contracts | | |
| - gross written premium | 297,701,757 | 254,382,640 |
| - change in unearned premium reserve | (12,374,268) | 8,107,752 |
| Premium revenue arising from insurance contracts issued | 285,327,489 | 262,490,392 |
| Reinsurance contracts | | |
| - ceded written premium | (171,314,729) | (164,213,232) |
| - change in unearned premium reserve | 3,778,226 | (2,295,137) |
| Premium revenue ceded to reinsurers for reinsurance contracts purchased | (167,536,503) | (166,508,369) |
| Net insurance premium revenue | 117,790,986 | 95,982,023 |

4. Investment income – Net

| | 2018 | 2017 |
|--|------------------|------------------|
| | \$ | \$ |
| Financial assets, available-for-sale: | | |
| - interest income | 5,583,345 | 4,858,659 |
| Cash and cash equivalents: | | |
| - interest income from banks | 105,110 | 30,110 |
| Net realised (losses)/gains on available-for-sale financial assets (Note 19) | (106,239) | 47,153 |
| | 5,582,216 | 4,935,922 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

5. Other operating income

| | 2018 | 2017 |
|---|------------------|------------------|
| | \$ | \$ |
| Government grant | 252,043 | 256,224 |
| Recovery of expenses from related corporation | 392,705 | 293,931 |
| Management fee | 1,778,701 | 2,479,864 |
| Other miscellaneous income | 1,845,922 | 934,183 |
| | 4,269,371 | 3,964,202 |

6. Net insurance claims

| | 2018 | 2017 |
|---|---------------------|----------------------|
| | \$ | \$ |
| Insurance claims and loss adjustment expenses | | |
| - gross claims paid | (90,222,979) | (52,141,682) |
| - change in outstanding claims | 37,982,875 | (126,414,597) |
| | (52,240,104) | (178,556,279) |
| Insurance claims and loss adjustment expenses recovered | | |
| - paid claims recovered | 66,588,267 | 23,991,209 |
| - change in outstanding claims | (43,994,807) | 132,908,213 |
| | 22,593,460 | 156,899,422 |
| Net insurance claims | (29,646,644) | (21,656,857) |

7. Employee benefits

| | 2018 | 2017 |
|---|-------------------|-------------------|
| | \$ | \$ |
| Wages and salaries | 26,802,730 | 22,156,922 |
| Share-based remuneration expenses (Note 18(c)) | 259,294 | 235,723 |
| Staff related expenses | 2,426,563 | 1,716,674 |
| | 29,488,587 | 24,109,319 |
| Employer's contribution to Central Provident Fund | 3,142,208 | 2,216,385 |
| | 32,630,795 | 26,325,704 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

8. Other operating expenses

The following items have been included in other operating expenses during the financial year:

| | 2018 | 2017 |
|---|-------------------|-------------------|
| | \$ | \$ |
| Management fees | 10,338,106 | 6,744,737 |
| IT related expenses | 3,050,137 | 2,436,315 |
| Rental on operating lease | 2,684,511 | 2,497,337 |
| Loss on sale of property, plant and equipment | - | 4,724 |
| Impairment of insurance receivables | 713,942 | 1,256,261 |
| Bad debts written off | 356,273 | 573,352 |
| Sales incentives paid to sponsors | 22,411 | 1,226 |
| Outsourcing expenses | 5,538,525 | 4,376,744 |
| Service fees | 18,190,000 | 3,210,000 |
| Office related expenses and utilities | 2,605,714 | 1,847,637 |
| Other expenses | 6,555,304 | 11,413,387 |
| | 50,054,923 | 34,361,720 |

9. Income tax

(a) Income tax expense

| | 2018 | 2017 |
|---|------------------|------------------|
| | \$ | \$ |
| Tax expense attributable to profit is made up of: | | |
| - current income tax | 3,095,960 | 2,000,000 |
| - deferred income tax (Note 17) | (70,173) | 88,119 |
| - withholding tax expenses | 106,028 | 139,475 |
| | 3,131,815 | 2,227,594 |
| Over provision in prior financial years | | |
| - prior year income tax | - | (1,562) |
| | 3,131,815 | 2,226,032 |

The tax expense on profit differs from the amount that would arise using the Singapore standard rate of income tax due to the following:

| | 2018 | 2017 |
|---|------------------|------------------|
| | \$ | \$ |
| (Loss)/profit before income tax | (128,141) | 9,303,473 |
| Tax calculated at a tax rate of 17% (2017: 17%) | (21,784) | 1,581,590 |
| Effects of: | | |
| - Income taxed at concessionary rate of 10% | (191,842) | (25,286) |
| - Expenses not deductible for tax purposes | 3,335,164 | 683,192 |
| - Singapore statutory stepped income exemption | (25,925) | (25,925) |
| - Tax incentives | (68,372) | (55,903) |
| - Withholding tax expenses | 106,028 | 139,475 |
| - Over provision in prior financial years | - | (1,562) |
| - Others | (1,454) | (69,549) |
| Tax expense | 3,131,815 | 2,226,032 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

9. Income tax (continued)

(b) Movements in current income tax liabilities

| | 2018 | 2017 |
|--|-------------|-------------|
| | \$ | \$ |
| Beginning of financial year | 2,922,013 | 4,612,111 |
| Income tax paid | (2,194,445) | (3,824,044) |
| Income tax refunded | - | 133,946 |
| Tax payable on profit for current financial year | 3,095,960 | 2,000,000 |
| End of financial year | 3,823,528 | 2,922,013 |

10. Intangible assets

| | Distribution rights | |
|---------------------------------|---------------------|------------|
| | 2018 | 2017 |
| | \$ | \$ |
| Cost | | |
| Beginning of financial year | 14,640,000 | - |
| Additions | 83,000,000 | 14,640,000 |
| End of financial year | 97,640,000 | 14,640,000 |
| Accumulated amortisation | | |
| Addition | 1,755,540 | - |
| End of financial year | 1,755,540 | - |
| Net carrying amount | | |
| End of financial year | 95,884,460 | 14,640,000 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

11. Property, plant and equipment

| | Leasehold improvements | Office equipment | Furniture and fittings | Computer equipment | Work in progress (WIP) | Total |
|--|------------------------|------------------|------------------------|--------------------|------------------------|-------|
| | \$ | \$ | \$ | \$ | \$ | \$ |

2018

Cost

| | | | | | | |
|------------------------------------|-----------|-----------|-----------|-----------|-----------|------------|
| Beginning of financial year | 3,884,707 | 1,252,595 | 1,909,429 | 2,151,268 | 194,498 | 9,392,497 |
| Additions for the year | 35,368 | 4,422 | 37,002 | 427,497 | 1,107,120 | 1,611,409 |
| Transfer WIP to Computer equipment | - | - | - | 665,769 | (665,769) | - |
| End of financial year | 3,920,075 | 1,257,017 | 1,946,431 | 3,244,534 | 635,849 | 11,003,906 |

Accumulated depreciation

| | | | | | | |
|-----------------------------|-----------|---------|---------|-----------|---|-----------|
| Beginning of financial year | 993,606 | 514,685 | 452,273 | 1,675,909 | - | 3,636,473 |
| Depreciation charge | 462,222 | 113,316 | 198,577 | 311,986 | - | 1,086,101 |
| End of financial year | 1,455,828 | 628,001 | 650,850 | 1,987,895 | - | 4,722,574 |

Net book value

| | | | | | | |
|-----------------------|-----------|---------|-----------|-----------|---------|-----------|
| End of financial year | 2,464,247 | 629,016 | 1,295,581 | 1,256,639 | 635,849 | 6,281,332 |
|-----------------------|-----------|---------|-----------|-----------|---------|-----------|

2017

Cost

| | | | | | | |
|-----------------------------|-----------|-----------|-----------|-----------|---------|-----------|
| Beginning of financial year | 3,542,534 | 1,253,717 | 1,912,684 | 2,091,514 | - | 8,800,449 |
| Additions | 344,422 | - | 165 | 59,754 | 194,498 | 598,839 |
| Disposals | (2,249) | (1,122) | (3,420) | - | - | (6,791) |
| End of financial year | 3,884,707 | 1,252,595 | 1,909,429 | 2,151,268 | 194,498 | 9,392,497 |

Accumulated depreciation

| | | | | | | |
|-----------------------------|---------|---------|---------|-----------|---|-----------|
| Beginning of financial year | 533,036 | 404,246 | 258,540 | 1,455,245 | - | 2,651,067 |
| Depreciation charge | 460,945 | 111,561 | 194,303 | 220,664 | - | 987,473 |
| Disposals | (375) | (1,122) | (570) | - | - | (2,067) |
| End of financial year | 993,606 | 514,685 | 452,273 | 1,675,909 | - | 3,636,473 |

Net book value

| | | | | | | |
|-----------------------|-----------|---------|-----------|---------|---------|-----------|
| End of financial year | 2,891,101 | 737,910 | 1,457,156 | 475,359 | 194,498 | 5,756,024 |
|-----------------------|-----------|---------|-----------|---------|---------|-----------|

Notes To The Financial Statements

For the financial year ended 31 December 2018

12. Financial assets, available-for-sale

The movements during the year are as follows:

| | 2018 | 2017 |
|--|--------------|---------------|
| | \$ | \$ |
| Beginning of financial year | 257,442,877 | 261,978,951 |
| Additions | 128,492,767 | 157,580,715 |
| Fair value (losses)/gains recognised in other comprehensive income | (1,087,304) | 890,223 |
| Amortisation of premiums (net of discounts) | (794,627) | (952,891) |
| Disposals | (85,796,356) | (157,077,017) |
| Currency translation gains/(losses) | 1,398,748 | (4,977,104) |
| End of financial year | 299,656,105 | 257,442,877 |

Available-for-sale financial assets are analysed as follows:

| | 2018 | 2017 |
|-----------------------------------|-------------|-------------|
| | \$ | \$ |
| Listed securities: | | |
| Government securities – SGD | 106,079,234 | 102,211,394 |
| Government securities – USD | 32,435,114 | 32,155,308 |
| | 138,514,348 | 134,366,702 |
| Loan stocks in corporations – SGD | 107,168,240 | 75,126,914 |
| Loan stocks in corporations – USD | 53,973,517 | 47,949,261 |
| | 161,141,757 | 123,076,175 |
| | 299,656,105 | 257,442,877 |

The loan stocks and government securities have maturity dates from January 2019 to March 2027 with the following weighted average effective interest rates:

| | 2018 | 2017 |
|----------------------|-------|-------|
| Singapore Dollar | 2.23% | 2.42% |
| United States Dollar | 2.19% | 2.37% |

The exposure of investments to interest rate risks is disclosed in Note 22(a)(ii).

Notes To The Financial Statements

For the financial year ended 31 December 2018

13. Insurance receivables and other receivables

| | 2018 | 2017 |
|--|--------------------|-------------------|
| | \$ | \$ |
| Receivables from insurance and reinsurance contracts: | | |
| - related companies | 29,467,763 | 15,240,765 |
| - third parties | 83,962,813 | 69,141,017 |
| | 113,430,576 | 84,381,782 |
| Less allowance for impairment of receivables | | |
| - third parties | (3,626,492) | (2,915,156) |
| | 109,804,084 | 81,466,626 |
| Other receivables: | | |
| - Prepayments | 162,930 | 171,258 |
| - Receivables from related companies | 5,189,212 | 4,806,590 |
| - Accrued interest receivable | 1,526,853 | 1,235,039 |
| - Rental and other deposits | 1,677,213 | 1,439,656 |
| - Sundry receivables | 1,560,181 | 656,235 |
| | 10,116,389 | 8,308,778 |
| Total insurance receivables and other receivables | 119,920,473 | 89,775,404 |

The carrying amounts of insurance receivables and other receivables approximate their fair values.

The receivables from related companies are unsecured, interest-free and are repayable on demand.

Notes To The Financial Statements

For the financial year ended 31 December 2018

14. Insurance liabilities and reinsurance assets

| | 2018 | 2017 |
|---|--------------------|--------------------|
| | \$ | \$ |
| Gross | | |
| Current: | | |
| - outstanding claims reserves | 153,570,346 | 134,469,801 |
| - reserves for unearned premium* | 98,575,774 | 86,201,506 |
| - no claims bonus provision | 3,015,213 | 2,767,302 |
| - provision for premiums refund | 337,202 | 348,698 |
| | 255,498,535 | 223,787,307 |
| Non-current: | | |
| - outstanding claims reserves | 131,820,530 | 188,903,950 |
| - provision for premiums refund | 2,241,086 | 2,702,472 |
| | 134,061,616 | 191,606,422 |
| Total insurance liabilities, gross | 389,560,151 | 415,393,729 |
| Recoverable from reinsurers | | |
| Current: | | |
| - outstanding claims reserves | 96,480,649 | 85,617,981 |
| - reserves for unearned premium | 50,717,074 | 46,938,848 |
| | 147,197,723 | 132,556,829 |
| Non-current: | | |
| - outstanding claims reserves | 76,241,781 | 131,099,256 |
| | | |
| Total reinsurer's share of insurance liabilities | 223,439,504 | 263,656,085 |
| * Reserves for unearned premium are shown net of deferred acquisition cost. | | |
| Net | | |
| Current: | | |
| - outstanding claims reserves | 57,089,697 | 48,851,820 |
| - reserves for unearned premium | 47,858,700 | 39,262,658 |
| - no claims bonus provision | 3,015,213 | 2,767,302 |
| - provision for premiums refund | 337,202 | 348,698 |
| | 108,300,812 | 91,230,478 |
| Non-current: | | |
| - outstanding claims reserves | 55,578,749 | 57,804,694 |
| - provision for premiums refund | 2,241,086 | 2,702,472 |
| | 57,819,835 | 60,507,166 |
| Total insurance liabilities, net | 166,120,647 | 151,737,644 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

14. Insurance liabilities and reinsurance assets (continued)

Actuarial methods, assumptions and sensitivity analysis

(a) Methods

Four standard actuarial methods (Chain ladder on Incurred and Paid Claims, Bornhuetter-Ferguson and Average Incurred Cost Development) have been applied to each class of business to determine the undiscounted insurance liabilities. The selection of an appropriate method depends on the nature of the claim development and claim volatility. The Outstanding Liability is equal to the Case Estimates in situations where no further loss development is expected.

The insurance liabilities also include an appropriate allowance for allocated and unallocated future claim handling expenses. In addition, an administration expense reserve of 5.2% (2017: 4.8%) of gross premiums (or gross unearned premium reserve) and excess of loss ceded premiums has been included in the assessment of the premium liability.

(b) Assumptions

The following assumptions were used in determining the gross outstanding claim liabilities.

Discounted average weighted term to settlement

The discounted average weighted term to settlement is calculated separately by class of business based on historical payment patterns.

Ultimate claim number – current year

The ultimate claim number for the current accident year is estimated separately by class of business by projecting the number of claims reported to date based on historical reporting patterns.

Average claim size – current year

The average claim size for the current accident year is estimated separately by class of business by projecting the ultimate claims cost based on historical claim development patterns and dividing by the estimated ultimate claim number.

Unallocated claim expense rate (or indirect claim expense rate)

The unallocated claim expense rate is calculated separately by class of business based on historical unallocated claim expenses as a percentage of historical payments.

Discount rate

The discount rate is derived from market yields of government securities at the balance sheet date.

Inflation rate

The inflation rate is implicit in the valuation models used so no explicit inflation rate is used in the valuation. Movement in average claim size provides a de facto estimate of the inflation rate implied in the valuation.

Notes To The Financial Statements

For the financial year ended 31 December 2018

14. Insurance liabilities and reinsurance assets (continued)

(c) Sensitivity analysis

The Company conducts sensitivity analysis to quantify the exposure to risk of changes in the key underlying variables. The valuations included in the reported results are calculated using certain assumptions about these variables as disclosed above. The movement in any key variable will impact the performance and equity of the Company. The table below shows how a change in each assumption will affect the outstanding claims liabilities (net) and profit or loss. As no explicit inflation rate is used in the valuation no sensitivity analysis is able to be carried out for a change in the inflation rate.

| Variables | Change in variable | Increase/ (decrease) in liability | Increase/ (decrease) in profit before tax |
|--|--------------------|-----------------------------------|---|
| | | \$ | \$ |
| Discounted average weighted term to settlement | +0.5 years | (1,036,205) | 1,036,205 |
| | -0.5 years | 1,029,178 | (1,029,178) |
| Ultimate claim number - current year | +10% | 5,297,553 | (5,297,553) |
| | -10% | (5,297,553) | 5,297,553 |
| Average claim size - current year | +10% | 5,297,553 | (5,297,553) |
| | -10% | (5,297,553) | 5,297,553 |
| Unallocated claim expense rate | +1% | 2,657,735 | (2,657,735) |
| | -1% | (2,657,735) | 2,657,735 |
| Discount rate | +1% | (1,583,110) | 1,583,110 |
| | -1% | 1,605,553 | (1,605,553) |

(d) Process for determining risk margin

The overall risk margin was determined after allowing for uncertainty of the outstanding claim estimate. Uncertainty was analysed for each class of business taking into account potential uncertainties relating to the actuarial models and assumptions, the quality of the underlying data used in the models and the general insurance environment.

The estimate of uncertainty is greater for long tailed classes when compared to short tail classes due to the longer time until settlement of outstanding claims.

The assumptions regarding uncertainty for each class were applied to the gross and net central estimates, and the results were aggregated to arrive at an overall provision which is intended to have a 75% probability of sufficiency. The risk margin applied in 2018 is 12.9% (2017: 15.3%).

Notes To The Financial Statements

For the financial year ended 31 December 2018

14. Insurance liabilities and reinsurance assets (continued)

(e) Claims development tables (for all lines)

The following tables show the development of gross and net undiscounted outstanding claims relative to the ultimate expected claims for the five most recent accident years:

Gross

| Accident year | 2014 | 2015 | 2016 | 2017 | 2018 | Total |
|---|--------------|---------------|--------------|--------------|---------------------|--------------------|
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Estimate of ultimate claims costs: | | | | | | |
| – at end of accident year | 73,901,292 | 101,711,218 | 87,267,771 | 178,226,129 | 107,369,969 | |
| – one year later | 73,694,969 | 137,040,939 | 68,820,798 | 134,920,438 | | |
| – two years later | 67,343,809 | 136,588,491 | 65,063,957 | | | |
| – three years later | 64,582,612 | 134,620,011 | | | | |
| – four years later | 61,250,991 | | | | | |
| | | | | | | |
| Current estimate of cumulative claims | 61,250,991 | 134,620,011 | 65,063,957 | 134,920,438 | 107,369,969 | 503,225,366 |
| Cumulative payments to date | (56,027,440) | (116,815,920) | (39,276,569) | (66,305,184) | (26,503,880) | (304,928,993) |
| Outstanding claims – undiscounted | 5,223,551 | 17,804,091 | 25,787,388 | 68,615,254 | 80,866,089 | 198,296,373 |
| Discount | (149,208) | (475,508) | (713,008) | (1,610,311) | (2,204,327) | (5,152,362) |
| Outstanding claims | 5,074,343 | 17,328,583 | 25,074,380 | 67,004,943 | 78,661,762 | 193,144,011 |
| Outstanding claims in respect of prior accident years | | | | | | 42,435,008 |
| Risk margin | | | | | | 32,705,355 |
| Claims handling costs | | | | | | 17,106,502 |
| Total gross outstanding claims | | | | | | 285,390,876 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

14. Insurance liabilities and reinsurance assets (continued)

(e) Claims development tables (for all lines) (continued)

Net

| Accident year | 2014 | 2015 | 2016 | 2017 | 2018 | Total |
|---|--------------|--------------|--------------|--------------|--------------------|---------------|
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Estimate of ultimate claims costs: | | | | | | |
| – at end of accident year | 41,344,945 | 47,560,405 | 40,308,002 | 31,239,416 | 37,290,813 | |
| – one year later | 36,683,483 | 49,053,872 | 33,468,047 | 28,508,063 | | |
| – two years later | 33,527,015 | 48,118,537 | 36,467,436 | | | |
| – three years later | 33,154,074 | 47,060,537 | | | | |
| – four years later | 29,441,184 | | | | | |
| | | | | | | |
| Current estimate of cumulative claims | 29,441,184 | 47,060,537 | 36,467,436 | 28,508,063 | 37,290,813 | 178,768,033 |
| Cumulative payments to date | (25,401,544) | (36,158,175) | (21,789,574) | (15,982,773) | (9,857,096) | (109,189,162) |
| Outstanding claims – undiscounted | 4,039,640 | 10,902,362 | 14,677,862 | 12,525,290 | 27,433,717 | 69,578,871 |
| Discount | (122,263) | (356,539) | (486,064) | (274,933) | (663,959) | (1,903,758) |
| Outstanding claims | 3,917,377 | 10,545,823 | 14,191,798 | 12,250,357 | 26,769,758 | 67,675,113 |
| Outstanding claims in respect of prior accident years | | | | | | 14,833,375 |
| Risk margin | | | | | | 13,053,456 |
| Claims handling costs | | | | | | 17,106,502 |
| Total net outstanding claims | | | | | | 112,668,446 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

14. Insurance liabilities and reinsurance assets (continued)

(f) Movements in insurance liabilities and reinsurance assets

(i) Outstanding claims

| | 2018 | | | 2017 | | |
|--|--------------|---------------|--------------|--------------|---------------|--------------|
| | Gross | Reinsurance | Net | Gross | Reinsurance | Net |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Beginning of year | 323,373,751 | (216,717,237) | 106,656,514 | 196,959,154 | (83,809,024) | 113,150,130 |
| Cash paid for claims settled in the year | (90,222,980) | 66,588,266 | (23,634,714) | (52,141,682) | 23,991,209 | (28,150,473) |
| Claims incurred | 52,240,105 | (22,593,459) | 29,646,646 | 178,556,279 | (156,899,422) | 21,656,857 |
| End of year | 285,390,876 | (172,722,430) | 112,668,446 | 323,373,751 | (216,717,237) | 106,656,514 |
| Claims reported and loss adjustment expenses | 59,265,244 | (36,872,069) | 22,393,175 | 46,764,223 | (29,549,618) | 17,214,605 |
| Incurred but not reported | 193,420,277 | (116,198,462) | 77,221,815 | 233,659,983 | (159,624,607) | 74,035,376 |
| Provision for adverse deviation | 32,705,355 | (19,651,899) | 13,053,456 | 42,949,545 | (27,543,012) | 15,406,533 |
| End of year | 285,390,876 | (172,722,430) | 112,668,446 | 323,373,751 | (216,717,237) | 106,656,514 |

(ii) Reserves for unearned premium

| | 2018 | | | 2017 | | |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|--------------|
| | Gross | Reinsurance | Net | Gross | Reinsurance | Net |
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Beginning of year | 86,201,506 | (46,938,848) | 39,262,658 | 94,309,258 | (49,233,985) | 45,075,273 |
| Premium written in the year | 297,701,757 | (171,314,729) | 126,387,028 | 254,382,640 | (164,213,232) | 90,169,408 |
| Premium earned in the year | (285,327,489) | 167,536,503 | (117,790,986) | (262,490,392) | 166,508,369 | (95,982,023) |
| End of year | 98,575,774 | (50,717,074) | 47,858,700 | 86,201,506 | (46,938,848) | 39,262,658 |

(iii) Refundable bonus provision

| | 2018 | 2017 |
|-------------------------|-------------|-------------|
| | \$ | \$ |
| Beginning of year | 2,767,302 | 3,096,021 |
| Provision for the year | 4,161,813 | 3,876,330 |
| Refunds during the year | (3,913,902) | (4,205,049) |
| End of year | 3,015,213 | 2,767,302 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

14. Insurance liabilities and reinsurance assets (continued)

(f) Movements in insurance liabilities and reinsurance assets (continued)

(iv) *Provision for premium refund*

| | 2018 | 2017 |
|-------------------------|--------------------|-------------|
| | \$ | \$ |
| Beginning of year | 3,051,170 | 3,247,473 |
| Movement for the year | 1,493,723 | 826,734 |
| Refunds during the year | (1,966,605) | (1,023,037) |
| End of year | 2,578,288 | 3,051,170 |

15. Cash and cash equivalents

| | 2018 | 2017 |
|--|-------------------|-------------|
| | \$ | \$ |
| Cash at bank – SGD | 7,662,669 | 124,456,617 |
| Cash at bank – USD | 14,574,599 | 10,975,683 |
| Fixed deposits with financial institutions | 6,749,675 | 7,505,351 |
| | 28,986,943 | 142,937,651 |

The carrying amounts of cash and cash equivalents approximate their fair values.

The Company held fixed deposits with financial institutions with an average maturity of 2 months as at the end of the financial year 2018.

| | 2018 | 2017 |
|------------------|--------------|-------|
| | \$ | \$ |
| Singapore Dollar | 1.55% | 0.84% |

The exposure of cash and cash equivalents to interest rate risks is disclosed in Note 22(a)(ii).

Notes To The Financial Statements

For the financial year ended 31 December 2018

16. Insurance payables and other payables

| | 2018 | 2017 |
|--|--------------------|-------------------|
| | \$ | \$ |
| Amount due to insured, agents, brokers and reinsurers: | | |
| - related companies | 38,108,177 | 34,771,699 |
| - third parties | 38,771,343 | 21,625,728 |
| | 76,879,520 | 56,397,427 |
| Other payables: | | |
| - payables to related companies | 11,034,354 | 8,517,798 |
| - advanced premium received | 66,238 | 168,460 |
| - share-based remuneration payable | 1,527,053 | 1,265,716 |
| - sundry creditors | 14,298,154 | 6,210,945 |
| - GST payable | 1,358,619 | 1,351,076 |
| - accrued operating expenses | 13,427,427 | 9,475,910 |
| | 41,711,845 | 26,989,905 |
| Total insurance payables and other payables | 118,591,365 | 83,387,332 |

The payables to related companies are unsecured, interest-free and are repayable on demand. The carrying amounts of insurance payables and other payables approximate their fair values.

17. Deferred income taxes

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off current income tax assets against current income tax liabilities and when the deferred income taxes relate to the same fiscal authority. The amounts, determined after appropriate offsetting, are shown on the balance sheet.

The movement in the deferred income tax account is as follows:

| | 2018 | 2017 |
|--------------------------------|-----------|---------|
| | \$ | \$ |
| Beginning of financial year | 571,696 | 348,253 |
| Tax charge/(credit) to: | | |
| - Profit or loss (Note 9(a)) | (70,173) | 88,119 |
| - Fair value reserve (Note 19) | (164,433) | 135,324 |
| End of financial year | 337,090 | 571,696 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

17. Deferred income taxes (continued)

The movement in the deferred income tax assets and liabilities (prior to offsetting of balances within the same tax jurisdiction) during the financial year is as follows:

Deferred income tax liabilities/(assets):

| | Accelerated tax depreciation | Fair value losses | Others | Total |
|------------------------------|------------------------------|-------------------|-----------------|----------------|
| | \$ | \$ | \$ | \$ |
| At 1 January 2018 | 754,154 | (135,645) | (46,813) | 571,696 |
| Credited to profit or loss | (57,099) | - | (13,074) | (70,173) |
| Credited to equity (Note 19) | - | (164,433) | - | (164,433) |
| At 31 December 2018 | 697,055 | (300,078) | (59,887) | 337,090 |
| At 1 January 2017 | 664,634 | (270,969) | (45,412) | 348,253 |
| Credited to profit or loss | 89,520 | - | (1,401) | 88,119 |
| Credited to equity (Note 19) | - | 135,324 | - | 135,324 |
| At 31 December 2017 | 754,154 | (135,645) | (46,813) | 571,696 |

18. Share capital

(a)

| | No. of shares issued | Share capital |
|-----------------------------|----------------------|--------------------|
| | | \$ |
| 2018 | | |
| Beginning of financial year | 95,000,000 | 95,000,000 |
| Issuance of new shares | 117,788,000 | 117,788,000 |
| End of financial year | 212,788,000 | 212,788,000 |
| 2017 | | |
| End of financial year | 95,000,000 | 95,000,000 |

All issued ordinary shares are fully paid with no par value.

On 18 January 2018, the Company issued 117,788,000 shares for the advance monies received of \$117,788,000. The newly issued shares rank pari passu in all respects with the primary issued shares.

Notes To The Financial Statements

For the financial year ended 31 December 2018

18. Share capital (continued)

(b) Share based remuneration

Chubb Limited, ultimate holding corporation has a restricted share grant plan, a restricted share option plan and an employee share purchas plan. The total share based remuneration expenses charged to profit or loss was \$259,294 (2017: \$235,723).

Restricted share grant plan

Under Chubb Limited's 2004 Long Term Incentive Plan, 1,665 restricted common shares were awarded during the year ended 31 December 2018 (2017: 2,544 restricted common shares) to eligible employees of the Company. These shares vest at various dates over a 4-year period from the grant dates and any unvested shares are cancelled on termination of the employment of the eligible employees. This plan is a group scheme with expenses incurred under the scheme charged out by Chubb Limited to the Company on an annual basis. The annual expense is based on an amortised calculation that is reflective of the current year's expense portion of all restricted share grants issued in the current and prior years, and is consistent with the treatment required by FRS 102. There is no liability to the Company for the unamortised portion of the restrictive stock grants issued. The amortised calculation incorporates the fair market value of Chubb Limited's common shares in determining the expense amount. Expected future dividend payments in relation to the restrictive stock grants issued are made directly by Chubb Limited to the eligible employees. The total value of the shares granted during the year was \$209,286 (2017: \$190,261).

Restricted share option plan

Under Chubb Limited's 2004 Long Term Incentive Plan, restrictive share options were granted to eligible employees of the Company. The exercisable price of these options is the fair market value of Chubb Limited's common shares at issue date. These options vest at various dates over a 3-year period from the grant date and any unvested options are cancelled on termination of employment. This plan is a group scheme with expenses incurred under the scheme charged out by Chubb Limited to the Company on an annual basis. The annual expense is based on an amortised calculation that is reflective of the current year's expense portion of all restricted share options issued in the current and prior years, and is consistent with the treatment required by FRS102. There is no liability to the Company for the unamortised portion of the restrictive stock options issued.

Any option not exercised or cancelled pursuant to the terms of plan will be forfeited by the tenth anniversary from the date of grant. The total value of the options granted during the year was \$50,008 (2017: \$45,462).

Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

| | 2018 | | 2017 | |
|-----------------------|---|----------------|---|---------|
| | Average exercise price in SGD per share | Options | Average exercise price in SGD per share | Options |
| At 1 January | | 10,616 | | 10,186 |
| Granted | 196.55 | 1,614 | 187.88 | 3,290 |
| Transfer in/(out) | 174.57 | (1,670) | 165.21 | (498) |
| Exercised | 139.58 | (2,645) | 118.59 | (1,427) |
| Lapsed | 189.67 | (406) | 158.42 | (935) |
| At 31 December | | 7,509 | | 10,616 |

In 2018, 1,614 options (2017: 3,290 options) were granted at \$196.55 (2017: \$187.88) per option and 3,896 options (2017: 5,013) are exercisable as at 31 December 2018. 2,645 (2017: 1,427) options were exercised during the year and the related weighted average share price of the options exercised was \$139.58 (2017: \$118.59) per share.

Notes To The Financial Statements

For the financial year ended 31 December 2018

18. Share capital (continued)

(b) Share based remuneration (continued)

Share options outstanding at the end of the year have the following expiry date and exercise prices:

| Expiry Year | Exercise price | Share options | |
|-------------|----------------|---------------|--------|
| | SGD per share | 2018 | 2017 |
| 2018 | 75.88 | - | - |
| 2018 | 81.47 | 135 | 250 |
| 2019 | 52.05 | 326 | 329 |
| 2020 | 68.08 | 345 | 326 |
| 2021 | 84.66 | 334 | 275 |
| 2022 | 99.14 | 427 | 274 |
| 2023 | 115.41 | 478 | 358 |
| 2024 | 134.40 | 579 | 1,066 |
| 2025 | 155.13 | 1,037 | 1,930 |
| 2026 | 160.01 | 1,768 | 2,633 |
| 2027 | 187.88 | 2,080 | 3,175 |
| | | 7,509 | 10,616 |

The weighted average fair value of options granted during the period determined using the Black-Scholes valuation model was \$39.84 (2017: \$32.84) per option. The significant inputs into the model were share price of \$196.55 (2017: \$187.88), at the grant date, the exercise price shown above, volatility of 23.00% (2017: 20.33%), dividend yield of 2.04% (2017: 2.06%), an expected option life of 5 years and an annual risk-free interest rate of 2.71% (2017: 2.05%). The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the last three years.

Employee share purchase plan

The Company collects monies from local eligible employees and acquires common shares in Chubb Limited on behalf of the employees on a bi-annual basis. The price paid by the eligible employees is set at a discount of 15% to the fair value of the ordinary shares at the date of acquisition; this discount is incurred at the group level by Chubb Limited and not charged to the Company. The total amount of discount applied to the employee share plan purchases in the current year was \$59,523 (2017: \$44,176).

(c) Movements in share-based remuneration reserves

| | 2018 | 2017 |
|---|-----------|-----------|
| | \$ | \$ |
| Beginning of financial year | - | - |
| Increase in equity due to value of employee services (Note 7) | 259,294 | 235,723 |
| Transfer to share-based remuneration payables | (259,294) | (235,723) |
| End of financial year | - | - |

Notes To The Financial Statements

For the financial year ended 31 December 2018

19. Fair value reserve

| | 2018 | 2017 |
|---|--------------------|-------------|
| | \$ | \$ |
| Beginning of financial year | (1,109,425) | (1,817,171) |
| Net fair value (losses)/gains during the financial year | (1,087,304) | 890,223 |
| Deferred tax on fair value changes (Note 17) | 164,433 | (135,324) |
| Transfer to profit or loss on disposal (Note 4) | 106,239 | (47,153) |
| End of financial year | (1,926,057) | (1,109,425) |

The fair value reserve is non-distributable.

20. Commitments

(a) Capital commitments

Capital expenditures contracted for at the balance sheet date but not recognised in the financial statements are as follows:

| | 2018 | 2017 |
|---------------------|------|--------------------|
| | \$ | \$ |
| Distribution rights | - | 107,000,000 |

(b) Operating lease commitments where company is a lessee

The Company leases various office spaces under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

The future aggregate minimum lease payments under non-cancellable operating leases contracted for at the reporting date but not recognised as liabilities, are as follows:

| | 2018 | 2017 |
|---|-------------------|------------|
| | \$ | \$ |
| Not later than one year | 5,573,984 | 5,285,362 |
| Later than one year but not later than five years | 9,282,234 | 14,096,572 |
| | 14,856,218 | 19,381,934 |

The rental on operating lease amounting to \$3,300,785 (2017: \$2,640,755) is borne by related parties for the occupancy of the office space.

21. Immediate and ultimate holding corporations

The Company is a wholly-owned subsidiary of ACE-INA Overseas Insurance Company Limited, incorporated in Bermuda.

The ultimate holding corporation is Chubb Limited, incorporated in Switzerland.

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management

The Company's activities expose it to a variety of financial risks. The components of financial risk are market risk (including currency risk, price risk and interest rate risk), credit risk and liquidity risk.

These financial risks arise from the investment and underwriting activities of the business. Investment activity of the business is exposed to the general and specific market movements. The underwriting activity of the business generates credit and liquidity risk through insurance and reinsurance receivables and payables.

The Company's overall risk management focuses to mitigate potential adverse effects of these risks on the financial performance of the Company. The notes below explain the management of financial risks.

Underwriting activity governance

The underwriting activity is governed by the Company's Risk Management Framework. In the framework, the Board of Directors has overall risk management responsibility of the Company and approves its risk management strategy ensuring key risks are identified and managed appropriately. The framework includes the following:

- i) continuous identification of risks and the management of internal controls;
- ii) training and guidance of all relevant employees in the management of risk;
- iii) management reporting, monitoring and action to address significant issues adversely affecting the business;
- iv) implementation of loss prevention and control measures to reduce loss, injury, or damage;
- v) maintenance of the highest practicable protection standards against losses to assets and business interruption;
- vi) efficient management of information, records and loss recording systems;
- vii) implementation of proactive strategies to limit the liability of the Company and protect its reputation;
- viii) crisis management and recovery by planning for significant risks;
- ix) cost benefit management of insurance and other risk control programmes; and clearly defined managerial responsibilities and controls.

Investment activity governance

The principal investment objective of the Company is to ensure that funds will be available to meet the Company's primary insurance and reinsurance obligations. Within this broad liquidity constraint, the investment portfolio's structure seeks to maximise return subject to specifically-approved guidelines of overall asset classes, credit quality, liquidity, and volatility of expected returns. As such, the Company's investment portfolio is invested primarily in investment-grade fixed- income securities as measured by the major rating agencies.

The management of the Company's investment portfolio is the responsibility of the Investment Committee which is accountable to Chubb Asset Management Inc., incorporated in the United States of America, for monitoring, evaluating, development and coordination of the Company's investment related activities.

The Investment Committee is chaired by the Asia Pacific Regional Chief Financial Officer and is comprised of at least three members. Under the guidance of the Chubb Asset Management Inc., the Investment Committee shall:

- (i) establish recommended investment guidelines that are appropriate to the prescribed asset allocation targets;
- (ii) monitor performance of investment returns, reporting and internal controls for all investment activities, foreign exchange, interest rate, liquidity and credit risks and to ensure appropriate systems in place for identifying and monitoring such risks; and
- (iii) recommend the appointment of fund managers.

The investment management function is outsourced to Western Asset Management Company Pte Limited.

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management (continued)

(a) Market risk

(i) *Currency risk*

The Company's currency risk arises mainly with respect to insurance business and investment activities transactions denominated in United States Dollar. United States Dollar liabilities are backed by assets in the underlying currency. Exposures to foreign currency risks are monitored on an on-going basis.

The Company's policy seeks to ensure an approximate currency match of assets and liabilities is maintained, with the bulk of surplus funds matched by Singapore Dollar and lesser surpluses held in United States Dollar.

The Company's currency exposure based on the information provided to key management is as follows:

| | 2018 | | | |
|---|-------------|-------------------|------------------|-------------|
| | SGD | USD | Others | Total |
| | S\$ | S\$ | S\$ | S\$ |
| Financial assets | | | | |
| Available-for-sale financial assets | 213,247,474 | 86,408,631 | - | 299,656,105 |
| Insurance receivables and other receivables | 46,372,814 | 63,309,443 | 10,238,216 | 119,920,473 |
| Reinsurance assets | 163,240,715 | 52,553,375 | 7,645,414 | 223,439,504 |
| Cash and cash equivalents | 14,412,344 | 14,574,599 | - | 28,986,943 |
| | 437,273,347 | 216,846,048 | 17,883,630 | 672,003,025 |
| Financial liabilities | | | | |
| Insurance liabilities | 309,140,942 | 66,748,810 | 13,670,399 | 389,560,151 |
| Insurance payables and other payables | 34,992,868 | 78,451,268 | 5,147,229 | 118,591,365 |
| | 344,133,810 | 145,200,078 | 18,817,628 | 508,151,516 |
| Currency exposure | | 71,645,970 | (933,998) | |

| | 2017 | | | |
|---|-------------|-------------------|------------------|-------------|
| | SGD | USD | Others | Total |
| | S\$ | S\$ | S\$ | S\$ |
| Financial assets | | | | |
| Available-for-sale financial assets | 177,338,308 | 80,104,569 | - | 257,442,877 |
| Insurance receivables and other receivables | 37,792,469 | 39,075,886 | 12,907,049 | 89,775,404 |
| Reinsurance assets | 213,878,804 | 45,891,933 | 3,885,348 | 263,656,085 |
| Cash and cash equivalents | 131,961,968 | 10,975,683 | - | 142,937,651 |
| | 560,971,549 | 176,048,071 | 16,792,397 | 753,812,017 |
| Financial liabilities | | | | |
| Insurance liabilities | 349,932,834 | 56,325,001 | 9,135,894 | 415,393,729 |
| Insurance payables and other payables | 32,883,168 | 42,743,471 | 7,760,693 | 83,387,332 |
| | 382,816,002 | 99,068,472 | 16,896,587 | 498,781,061 |
| Currency exposure | | 76,979,599 | (104,190) | |

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management (continued)

(a) Market risk (continued)

(i) *Currency risk (continued)*

If USD changes against the SGD by 6% (2017: 6%) with all other variables including tax rate being held constant, the effects arising from the currency exposure will be as follows:

| | ← Increase/(decrease) → | | | |
|----------------------------|-------------------------|------------------|-------------------|------------------|
| | 2018 | | 2017 | |
| | Profit before tax | Impact on equity | Profit before tax | Impact on equity |
| | S\$ | S\$ | S\$ | S\$ |
| Increase/(Decrease) | | | | |
| USD against SGD | | | | |
| - strengthened | 4,109,529 | 3,410,909 | 4,618,780 | 3,833,587 |
| - weakened | (4,109,529) | (3,410,909) | (4,618,780) | (3,833,587) |

(ii) *Interest rate risks*

Cashflow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Company manages its interest rate risks by placing such balances on varying maturities and interest rate terms.

The income and operating cash flows are substantially independent of the changes in market interest rates as the Company's investment policy is to only invest in fixed income securities.

A change of 13 basis points (2017: 7 basis points) for cash and bank deposits and a change of 50 basis points (2017: 50 basis points) for available-for-sale financial assets interest yield across all portfolio consecutively would increase/(decrease) the market value of the investment and equity by the amounts as shown below. This analysis assumes that all other variables remain constant.

| | ← Increase/(decrease) → | | | |
|--|-------------------------|----------------------------|------------------|----------------------------|
| | 2018 | | 2017 | |
| | Profit after tax | Other comprehensive income | Profit after tax | Other comprehensive income |
| | S\$ | S\$ | S\$ | S\$ |
| Cash and bank deposits | | | | |
| - increased by (13 bps) (2017: 7 bps) | 10,905 | - | 1,724 | - |
| - decreased by (13 bps) (2017: 7 bps) | (10,905) | - | (1,724) | - |
| Available-for-sale financial assets | | | | |
| - increased by (50 bps) (2017: 50 bps) | - | (1,466,209) | - | (2,365,766) |
| - decreased by (50 bps) (2017: 50 bps) | - | 2,625,838 | - | 2,365,766 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management (continued)

(b) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. The major classes of financial assets of the Company are insurance receivables, re-insurance assets, investments in bonds, cash and bank deposits.

Credit risk – investment

The Company is exposed to investment credit and price risk as a result of its holdings in fixed income and equity investments. The investment guidelines seek to limit the credit risk of each of the portfolios through specifying eligible/ineligible investments; setting maximum counterparty exposures and minimum weighted credit quality and individual issuer credit quality.

Credit risk – insurance operations

The Company is exposed to credit risk as a result of its regular insurance and reinsurance activity. The areas of key exposure are:

- (i) reinsurers' share of provision for claims outstanding;
- (ii) debtors arising from reinsurers in respect of claims already paid;
- (iii) amount due from direct insurance and reinsurance policyholders; and
- (iv) amount due from direct insurance and reinsurance intermediaries.

Ceded reinsurance is used to manage and mitigate inwards direct insurance and reinsurance risk. Ceded reinsurance does not discharge the Company's liability as primary insurer. If a ceded reinsurer fails to pay a claim, the Company remains liable for the payment to the policyholder.

With regards to direct insurance and reinsurance receivables, the Company operates a credit control committee to review all outstanding receivables, a process for monitoring credit risk from insurance operations.

The Company manages its credit risk through brokers and reinsurers that have good credit history. The Head Office approves such reinsurers based on a credit worthiness with a minimum A rating by the rating agencies.

The maximum exposure to credit risk for each class of financial instruments is the carrying amount of that class of financial instruments presented on the balance sheet.

The credit risk for each class of financial instruments based on information provided to key management is as follows:

| | Rating* (AAA to A) | Rating* (BBB to B) | Rating* (CCC to D) | Unrated** | Total |
|---|-----------------------|-----------------------|-----------------------|-------------------|--------------------|
| | \$ | \$ | \$ | \$ | \$ |
| As at 31 December 2018 | | | | | |
| Insurance receivables and other receivables | 64,364,048 | 826,672 | - | 54,729,753 | 119,920,473 |
| Available-for sale financial assets | 248,613,992 | 22,126,058 | - | 28,916,055 | 299,656,105 |
| Cash and cash equivalents | 28,986,743 | - | - | 200 | 28,986,943 |
| | 341,964,783 | 22,952,730 | - | 83,646,008 | 448,563,521 |
| As at 31 December 2017 | | | | | |
| Insurance receivables and other receivables | 21,063,988 | 632,420 | - | 68,078,996 | 89,775,404 |
| Available-for sale financial assets | 254,507,994 | 2,017,596 | - | 917,287 | 257,442,877 |
| Cash and cash equivalents | 142,937,651 | - | - | - | 142,937,651 |
| | 418,509,633 | 2,650,016 | - | 68,996,283 | 490,155,932 |

* Based on public ratings assigned by external rating agencies including S&P, Moody's and A.M. Best.

** Unrated includes direct customers mainly for Accident & Health business.

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management (continued)

(b) Credit risk (continued)

(i) Financial assets that are neither past due nor impaired

Bank deposits and investments in bonds are neither past due nor impaired. Bank deposits are placed with reputable banks and financial institutions, and investments are in bonds and government-related securities. The bond portfolio and funds placed with external manager are primarily invested in investment grade securities. Insurance receivables that are neither past due nor impaired are substantially companies with a good collection history with the Company.

There is no other class of financial assets that is past due and/or impaired except for insurance receivables.

The age analysis of insurance receivables is as follows:

| | 2018 | 2017 |
|---|--------------------|------------|
| | \$ | \$ |
| Neither past due nor impaired | 23,801,301 | 37,632,622 |
| Past due but not impaired | | |
| - Less than 3 months | 55,391,836 | 14,303,447 |
| - Above 3 months but not exceeding 9 months | 22,883,589 | 20,183,462 |
| - Above 9 months | 7,727,358 | 9,347,096 |
| | 109,804,084 | 81,466,627 |

The carrying amount of insurance receivables individually determined to be impaired and the movement in the related allowance for impairment is as follows:

| | 2018 | 2017 |
|---------------------------------|-------------|-------------|
| | \$ | \$ |
| Gross Amount | 3,626,492 | 2,915,156 |
| Less: Allowance for impairment | (3,626,492) | (2,915,156) |
| | - | - |
| Beginning of financial year | 2,915,156 | 1,663,367 |
| Allowance made | 1,621,665 | 2,376,822 |
| Allowance utilised | (908,752) | (1,120,561) |
| Currency translation difference | (1,577) | (4,472) |
| End of financial year | 3,626,492 | 2,915,156 |

The basis of determining impairment is set out in the accounting policy Note 2(f)(5)(i).

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management (continued)

(c) Liquidity risk

Liquidity risk refers to the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. To manage liquidity risk, the Company monitors and maintains a level of cash and cash equivalents to finance the Company's operations and mitigate the effects of fluctuations in cash flows. The Company maintains its investment in fixed income instruments which are easily convertible to cash whenever needed.

The table below analyses the maturity profile of the Company's financial liabilities based on projected undiscounted cash flows.

| | Less than 1 year | Between 1 and 5 years | More than 5 years | Total |
|---------------------------------------|--------------------|-----------------------|-------------------|--------------------|
| | S\$ | S\$ | S\$ | S\$ |
| As at 31 December 2018 | | | | |
| Insurance liabilities | 180,534,268 | 211,127,116 | 8,961,021 | 400,622,405 |
| Insurance payables and other payables | 118,591,365 | - | - | 118,591,365 |
| | 299,125,633 | 211,127,116 | 8,961,021 | 519,213,770 |
| As at 31 December 2017 | | | | |
| Insurance liabilities | 159,707,964 | 253,552,722 | 13,699,634 | 426,960,320 |
| Insurance payables and other payables | 83,387,332 | - | - | 83,387,332 |
| | 243,095,296 | 253,552,722 | 13,699,634 | 510,347,652 |

(d) Capital risk

The Company's objectives when managing capital are:

- to comply with the insurance capital requirements as set out in the Insurance Act (Chapter 142) Insurance (Valuation and Capital) Regulations. In this respect the Company manages its capital on a basis of 120% of its minimum regulatory capital position. Management considers the current capital adequacy ratio of 232.50% (2017: 200.32%) sufficient to optimise shareholder's return and to support the capital required to write its business;
- to safeguard the Company's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- to provide an adequate return to shareholders by pricing insurance contracts commensurately with the level of risk.

In addition to other applicable regulatory requirements, insurers are required to maintain actuarial reserves under the Insurance Act (Chapter 142) to protect against the risk of adverse development in claims reserves in the future. The amount of the actuarial reserve is disclosed in Note 14.

(e) Fair value measurements

The following table presents the assets measured at fair value and classified by level of the following fair value measurement hierarchy:

- unadjusted quoted price in active markets for identical assets or liabilities (Level 1);
- inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly (Level 2); and
- inputs for the asset or liability that are not based on observable market data (Level 3).

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management (continued)

(e) Fair value measurements (continued)

| | Level 1 | Level 2 | Level 3 | Total |
|--------------------------------------|-------------------|--------------------|---------|--------------------|
| | S\$ | S\$ | S\$ | S\$ |
| As at 31 December 2018 | | | | |
| Financial assets, available-for-sale | 29,122,633 | 270,533,472 | - | 299,656,105 |
| As at 31 December 2017 | | | | |
| Financial assets, available-for-sale | 28,112,840 | 229,330,037 | - | 257,442,877 |

The Company uses pricing services to estimate fair value measurements for the majority of our fixed maturities. The pricing services use market quotations for fixed maturities that have quoted prices in active markets; such securities are classified within Level 1. For fixed maturities that generally do not trade on a daily basis, the pricing services prepare estimates of fair value measurements using their pricing applications, which include available relevant market information, benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. Additional valuation factors that can be taken into account are nominal spreads, dollar basis, and liquidity adjustments. The pricing services evaluate each asset class based on relevant market and credit information, perceived market movements, and sector news. The market inputs used in the pricing evaluation, listed in the approximate order of priority include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, reference data, and industry and economic events. The extent of the use of each input is dependent on the asset class and the market conditions. Given the asset class, the priority of the use of inputs may change or some market inputs may not be relevant. Additionally, fixed maturities valuation is more subjective when markets are less liquid due to the lack of market based inputs (i.e., stale pricing), which may increase the potential that an investment's estimated fair value is not reflective of the price at which an actual transaction would occur. The overwhelming majority of fixed maturities are classified within Level 2 because the most significant inputs used in the pricing techniques are observable.

(f) Insurance risk

The risk under any one insurance contract is the possibility that an insured event occurs and the uncertainty of the amount of the resulting claims. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

The Company's operations are diversified by line of business and the geographic spread of risk. A global approach to risk management allows the Company to underwrite and accept large insurance accounts.

Clearly defined underwriting authorities, standards and guidelines are in place in the Company. Experienced underwriting teams maintain underwriting discipline through the use of pricing models, sophisticated catastrophe and risk management methodologies, and strict risk selection criteria. Qualified actuaries from the region work closely with the underwriting teams to provide additional expertise in the underwriting process. Centrally-coordinated reinsurance management facilitates appropriate risk transfer and efficient cost-effective use of external reinsurance markets. Reinsurers utilised by the Company must meet certain financial experience requirements and are put through a stringent financial review process in order to be pre-approved by the Head Office's Reinsurance Security Committee, comprising senior management personnel. As a result of these controls, reinsurance is placed with a select group of only the most financially secure and experienced companies in the reinsurance industry. Consistent approach to reserving practices and the settlement of claims are also ensured. In addition to these internal controls, the Company's operating units and functional areas are subject to review by the corporate audit team that regularly carries out operational audits.

The concentration of insurance risk before and after reinsurance by territory in relation to the major lines of business is summarised below, with reference to the carrying amount of the outstanding claims reserves (gross and net of reinsurance):

Notes To The Financial Statements

For the financial year ended 31 December 2018

22. Financial risk management (continued)

(f) Insurance risk (continued)

| 2018 | | | | | | | |
|-----------------------|-------|-----------------|---------------------|---------------------|------------|------------|-------------|
| Territory | | Financial lines | General liabilities | Accident and health | Fire | Others | Total |
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| Singapore | Gross | 80,004,987 | 42,425,660 | 32,503,000 | 14,761,457 | 44,228,257 | 213,923,361 |
| | Net | 44,173,995 | 14,284,765 | 14,315,115 | 6,373,412 | 5,654,055 | 84,801,342 |
| Middle East | Gross | 961,743 | 218,147 | 13,293 | 22,796 | 560,345 | 1,776,324 |
| | Net | 322,161 | 132,299 | 6,861 | (1,582) | 335,235 | 794,974 |
| Other Asian Countries | Gross | 11,899,797 | 8,087,100 | 174,491 | 6,513,628 | 21,013,997 | 47,689,013 |
| | Net | 8,003,317 | 3,611,105 | 82,678 | 2,085,276 | 4,951,005 | 18,733,381 |
| Europe & USA | Gross | 8,562,933 | 8,760,313 | - | 538,395 | 4,140,537 | 22,002,178 |
| | Net | 5,829,521 | 1,990,469 | - | 331,672 | 187,087 | 8,338,749 |
| Total | Gross | 101,429,460 | 59,491,220 | 32,690,784 | 21,836,276 | 69,943,136 | 285,390,876 |
| | Net | 58,328,994 | 20,018,638 | 14,404,654 | 8,788,778 | 11,127,382 | 112,668,446 |

| 2017 | | | | | | | |
|-----------------------|-------|-----------------|---------------------|---------------------|------------|-------------|-------------|
| Territory | | Financial lines | General liabilities | Accident and health | Fire | Others | Total |
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| Singapore | Gross | 68,274,661 | 32,748,030 | 34,624,465 | 9,216,239 | 53,848,172 | 198,711,567 |
| | Net | 47,021,288 | 11,784,975 | 14,852,511 | 3,876,057 | 5,150,735 | 82,685,566 |
| Middle East | Gross | 958,032 | 466,069 | - | 202,160 | 4,808,921 | 6,435,182 |
| | Net | 470,332 | 320,495 | - | 23,725 | 104,538 | 919,090 |
| Other Asian Countries | Gross | 8,605,850 | 6,125,057 | 111,834 | 6,828,480 | 51,584,066 | 73,255,287 |
| | Net | 6,551,847 | 2,741,240 | 52,228 | 1,555,111 | 3,198,354 | 14,098,780 |
| Europe & USA | Gross | 7,639,945 | 8,338,421 | - | 1,548,578 | 27,444,771 | 44,971,715 |
| | Net | 5,960,471 | 1,933,341 | - | 596,514 | 462,752 | 8,953,078 |
| Total | Gross | 85,478,488 | 47,677,577 | 34,736,299 | 17,795,457 | 137,685,930 | 323,373,751 |
| | Net | 60,003,938 | 16,780,051 | 14,904,739 | 6,051,407 | 8,916,379 | 106,656,514 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

23. Related party transactions

In addition to the information disclosed elsewhere in the financial statements, the following significant transactions took place between the Company and related parties during the financial year at terms agreed between the parties:

(a) Sales and purchases of services

| | 2018 | 2017 |
|---|---------------|---------------|
| | \$ | \$ |
| <u>Business from related companies</u> | | |
| Premium income | 39,355,148 | 16,195,808 |
| Commission expense | (4,031,122) | (2,458,623) |
| Claims paid | (31,881,789) | (3,257,652) |
| <u>Business to related companies</u> | | |
| Premiums ceded | (139,525,296) | (137,403,748) |
| Commissions received | 47,169,885 | 42,295,083 |
| Claims recovered | 34,907,525 | 22,338,214 |
| General expenses billed to related companies | 4,056,979 | 2,532,461 |
| General expenses allocated by regional office | (13,272,349) | (9,619,127) |
| Information processing expenses billed by a related company | (3,715,090) | (2,399,256) |
| Service fees billed by related companies | (1,106,196) | (1,039,384) |
| Service fees billed to related companies | 1,828,701 | 3,036,764 |

Outstanding balances at 31 December 2018, arising from sales/purchases of services, are set out in Notes 13 and 16, respectively.

(b) Key management personnel compensation

The key management personnel compensation includes salary, bonus and other emoluments (including benefits-in-kind) computed based on the cost incurred by the Company and when the Company did not incur any costs, the value of the benefits.

Key management personnel compensation is analysed as follows:

| | 2018 | 2017 |
|---|-----------|-----------|
| | \$ | \$ |
| Salaries and other short-term employee benefits | 4,604,230 | 6,267,659 |
| Share based remuneration expenses | 282,168 | 437,555 |
| | 4,886,398 | 6,705,214 |

Notes To The Financial Statements

For the financial year ended 31 December 2018

24. New or revised accounting standards and interpretations

Below are the mandatory standards, amendments and interpretations to existing standards that have been published, and are relevant for the Company's accounting periods beginning on or after 1 January 2019 and which the Company has not early adopted:

(a) FRS 109 *Financial instruments* (effective for annual periods beginning on or after 1 January 2018)

FRS 109 replaces FRS 39 *Financial instruments: Recognition and Measurement* and its relevant interpretations.

According to FRS 104 Amendments, the Company made the assessment based on the financial position of 31 December 2017, concluding that the carrying amount of the Company's liabilities arising from contracts within the scope of FRS 104 was significant compared to the total carrying amount of all its liabilities. The percentage of the total carrying amount of its liabilities connected with insurance relative to the total carrying amount of all its liabilities is greater than 90 percent. There had been no significant change in the activities of the Company since then that requires reassessment. Therefore, the Company's activities are predominantly connected with insurance, meeting the criteria to apply temporary exemption from FRS 109.

(i) The table below presents the fair value of the following groups of financial assets under FRS 109 as at 31 December 2018 and fair value changes for the year ended 31 December 2018:

| | Fair value as at 31 December 2018 | Fair value changes for the year ended 31 December 2018 |
|---|--------------------------------------|--|
| | \$ | \$ |
| Financial assets with contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding ("SPPI") | 426,163,323 | 1,926,057 |
| Financial assets that are managed and whose performance are evaluated on a fair value basis | - | - |
| | 426,163,323 | 1,926,057 |

(ii) The table below presents the credit risk exposure for aforementioned financial assets with contractual terms that give rise on SPPI:

| | Carrying amount as at 31 December 2018 |
|--------------------------------|---|
| Investment grade (AAA to BBB-) | 342,680,445 |
| Not rated | 83,482,878 |
| | 426,163,323 |

For financial assets measured at amortised cost, carrying amount represents amount before adjusting impairment allowance.

Notes To The Financial Statements

For the financial year ended 31 December 2018

24. New or revised accounting standards and interpretations (continued)

(b) FRS 116 Leases (effective for annual periods beginning on or after 1 January 2019)

FRS 116 will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. The accounting for lessors will not change significantly.

As at the reporting date, the Company has non-cancellable operating lease commitments of \$14,856,218, see Note 20.

For the remaining lease commitments the Company expects to recognise right-of-use assets, net investment in sublease and lease liabilities of approximately \$5,300,000, \$7,500,000 and \$12,800,000 respectively on 1 January 2019. Net current assets will be \$2,032,460 lower due to the presentation of a portion of the assets and liability as a current assets and current liability.

The Company expects that net profit after tax will decrease by approximately \$38,000 for 2019 as a result of adopting FRS116. Operating cash flows will increase and financing cash flows decrease by approximately \$1,900,000 as repayment of the principal portion of the lease liabilities will be classified as cash flows from financing activities.

25. Authorisation of financial statements

These financial statements were authorised for issue in accordance with a resolution of the board of directors of Chubb Insurance Singapore Limited on 30 April 2019.

About Chubb in Singapore

Chubb is the world's largest publicly traded property and casualty insurer. Chubb Insurance Singapore Limited, via acquisitions by its predecessor companies, has been present in Singapore since 1948. Chubb in Singapore provides underwriting and risk management expertise for all major classes of general insurance. The company's product offerings include Financial Lines, Casualty, Property, Marine, Industry Practices as well as Group insurance solutions for large corporates, multinationals, small and medium-sized businesses. In addition, to meet the evolving needs of consumers, it also offers a suite of tailored Accident & Health and Personal & Specialty insurance options through a multitude of distribution channels including bancassurance, agency and affinity partnerships.

Over the years, Chubb in Singapore has established strong client relationships by delivering responsive service, developing innovative products and providing market leadership built on financial strength.

More information can be found at www.chubb.com/sg

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